



STORE MANAGER

Wagner's IGA is locally owned and operated with an excellent reputation of meeting the needs of their customers by providing outstanding quality, value, service and convenience. Our goal is to provide an unsurpassed shopping experience. For this reason, our stores are aesthetically pleasing and clean with the highest priority on offer a welcoming and respectful attitude. All employees are selected based on their desire to serve people and demonstrate their ability to create and maintain positive relationships with customers and the entire Wagner's team.

Position: Store Manager

Our leadership team members are an integral part of the overall success of the business. Together they share accountability for the customer experience, sales and profitability of their market-place area.

The **Store Manager** is responsible for the overall success of the store by developing and maintaining an exceptional shopping experience for our customers and working closely with the management team. This position is fiscal responsibility for the store and understands how decisions affect the current and long-term financial health of the business.

Duties and responsibilities

- Oversees total store operations
- Provides exceptional store leadership and professionalism which inspires Team Members to demonstrate high integrity and excellence, consistently focus on delivering a exceptional customer experience through service
- Sets expectations and effectively communicates with Team Members for high standards of performance
- Selects, develops, coaches and evaluates Team Members
- Communicates priorities and delegate daily responsibilities throughout entire store while training and leading employees in accomplishing these task
- Demonstrates ability to achieve individual selling goals and metric
- Grows profitable sales. Reviews financial and operating results to determine where the store stands relative to budgeted sales, expenses and labor
- Proven ability to drive sales results, able to analyze selling reports, identify business trends and react quickly to the needs of the business
- Works closely with store support staff to effectively implement company programs and priorities.
- Creates and maintains a safe environment for customers and team members by following store and food safety programs.

- Ensure the high quality and freshness of products and services possible with resources provided.
- Ensure high visual & merchandising standards to maintain an aesthetically pleasing shopping environment.
- Willingness to actively and physically be involved in the day to day operation in the store, as needed and required.
- Complies with all state and federal laws/regulations and company policies including those regarding confidentiality, honesty and business ethics.
- Other related duties as required.

Qualifications/Required experience

- Demonstrated passion for customer service with the ability to lead, train and motivate others to deliver exceptional service, in a constructive and positive manner
- Ability to build sales, achieve economic and financial goals including profit margin and labor costs.
- Excellent business skills including mathematical proficiency, computer skills, financial analysis skills, writing and communication skills, ability to develop and execute business plans.
- Ability to use technical and financial information to identify and solve problems.
- Product knowledge and inventory management
- Ability to see the big picture as well as focus on day-to-day critical details.
- Exceptional interpersonal, communication and customer service skills
- Knowledge and training of all food safety related issues
- Highly developed product and merchandising strategies for the store
- Comfort in making decisions and mediating conflict within a team-environment
- Ability to address complex issues, create solutions and allocate time to execute multiple tasks and changing priorities.
- Ability and willingness to work a varied and flexible schedule including evenings, weekends, or days.

Schedule

Full-time and Benefits

Contact

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Return to:

Attention: HR

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